

Debt recoveries | Collections | Arbitrations | Call Centre

## Preferred partner for commercial debt recoveries in India.



#### BACKGROUND

Owing to dynamic market conditions, globalisation, the constant churning of economies, debt recovery has become an increasing challenge for banks and NBFCs.

Increasing employment opportunities, access to low-cost loans, lifestyle demands, has lead to an increase in consumerism.

Due to a significant increase in defaulters, banks and financial institutions have no choice but to outsource debt recoveries to professional firms, enabling them to focus on the core functions of their business.







#### **CATCH SERVICES**

Catch Services Inc is a well-established financial services enterprise specialising in legitimate, professional debt recoveries with an incredible track record of over 16 years.

The firm is renowned for its extremely innovative approach to Skip tracking services, unique for each case.

Catch Services Inc has been empanelled by leading banks and financial institutions in India and abroad for debt recovery services, with a recovery rate of over 80%.

Catch Services Inc is emerging as one of the top debt recovery services company in Bengaluru and is poised to scale its operations nationwide through a network of local service providers, and a dedicated call centre.





#### **OBJECTIVES**

To facilitate the settlement of debts between institutions and their clients through ;

- Amicable, legitimate approach
- Ethical and professional processes to debt settlement
- Peaceful, Hassle-free settlements







#### **SERVICES**







### **CORE STRENGTHS**

- Highly networked Management team
- Synergy through broad basing of business interest and resources
- In-depth market knowledge
- An excellent database of defaulters (especially Bengaluru)
- Need-based analysis and approach to the market and the consumer
- Sophisticated infrastructure to focus on specialised deployment of human resources
- Financial flexibility through cross-subsidy of parallel business operations
- Ability to scale operations through recruitment of qualified, trained professionals





#### INFRASTRUCTURE

- Over 3000 sq.ft, office space
- Furnished and Equipped with workstations
- 100 Personnel with dedicated
  Work Stations
- State-of-the-art Call Centre with dialler







#### **HUMAN RESOURCES**



Catch Service Inc has over 150 qualified and trained resources, specialised in debt recoveries, headed by a specialised management team.

Based on the continuous requirements, the management dynamically recruits the required professionals to meet the client's needs.

- General manager
- 4 Managers
- 10 Team Leaders
- 100 Tele callers
- 120 Field Executives
- 1 HR Manager
- 1 HR Executive
- 2 Accountants



#### **ORGANISATION STRUCTURE**







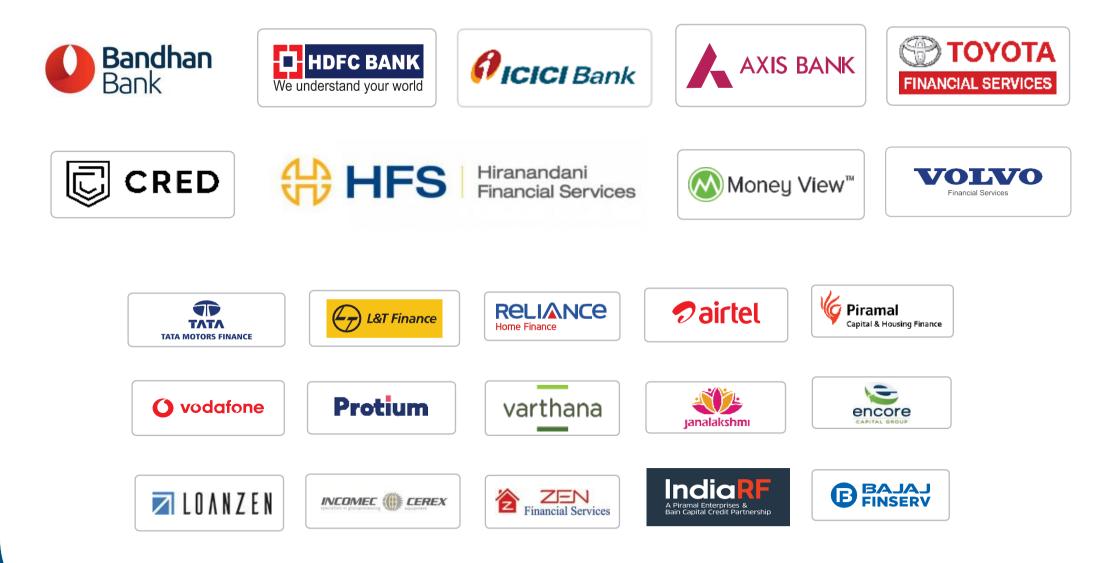
#### **TRACK RECORD**







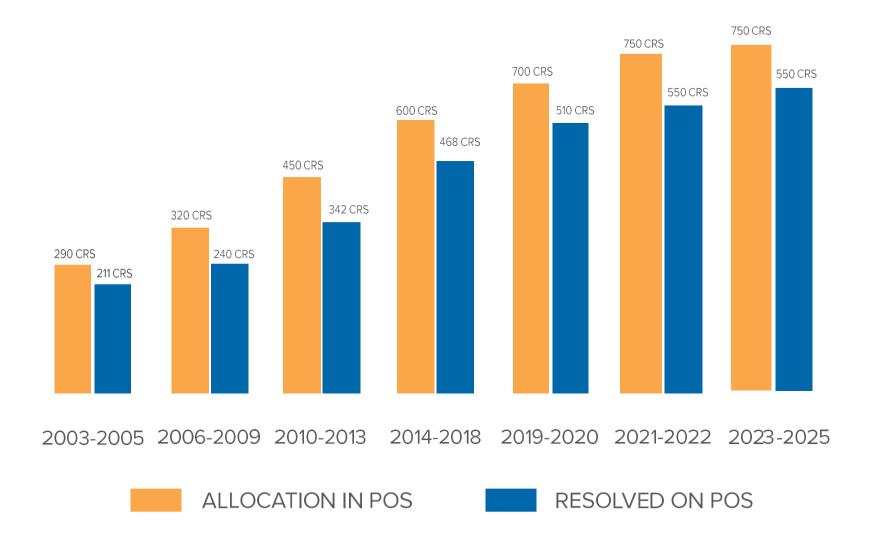








#### **DEBT RECOVERIES**







#### **PORTFOLIOS MANAGED**

Clients	Prorfolios managed
Bandhan Bank	Home loans
HDFC	Auto loans - Bkt 2-6
Axis Bank	Credit cards
Axis Finance	Business   Personal   Home loans
Toyota	Auto loans
CRED	Personal loans
HFS	Business   LAP
Moneyview	Personal loans
Volvo	Commercial vehicle loans
Tata motors finance	Commercial vehicle loans
L & T Finance	Two wheeler   Housing loans
Reliance home finance	Home loans   Two wheeler loans
Airtel	Mobility
Piramal Capital & Housing Finance	Housing loans
Vodafone	Mobility
Protium	PL   BL   HL
Varthana	Educational loans
Janalakshmi	Personal loans
Encore capital Group	Enforcement & Surfacie
Loanzen	Commercial vehicle loans
Incomec Cerex	International Equipment loans   Belgium
Inaia RF	Enforcement & Surfacie
Bajaj Finserv	Two wheeler   Consumer durables loans

#### **PERFORMANCE MATRIX**

PRODUCTS	X (CURRENT)	1-30 DPD	30-60 DPD	60-90 DPD	90-120 DPD	120-150 DPD	150-180 DPD	180-210 DPD	STATUS
CRED CARDS	92%	85%	75%	60%	50%	40%	35%	30%	SETTLEMENT
PERSONAL LOANS	85%	75%	60%	50%	40%	30%	SETTLEMENT	Х	х
AUTO LOANS	92%	85%	75%	60%	50%	40%	35%	30%	SETTLEMENT
COMMERCIAL VEH CAL LOANS	90%	82%	78%	Х	х	Х	Х	Х	SETTLEMENT
CONSTRUCTION EQUIPMENTS	92%	85%	75%	70%	SETTLEMENT	Х	Х	Х	Х
HOMELOANS	95%	90%	85%	Х	х	Х	Х	Х	SETTLEMENT
SCHOOL DEVELOPMENT LOANS	95%	90%	85%	75%	SETTLEMENT	Х	Х	Х	x





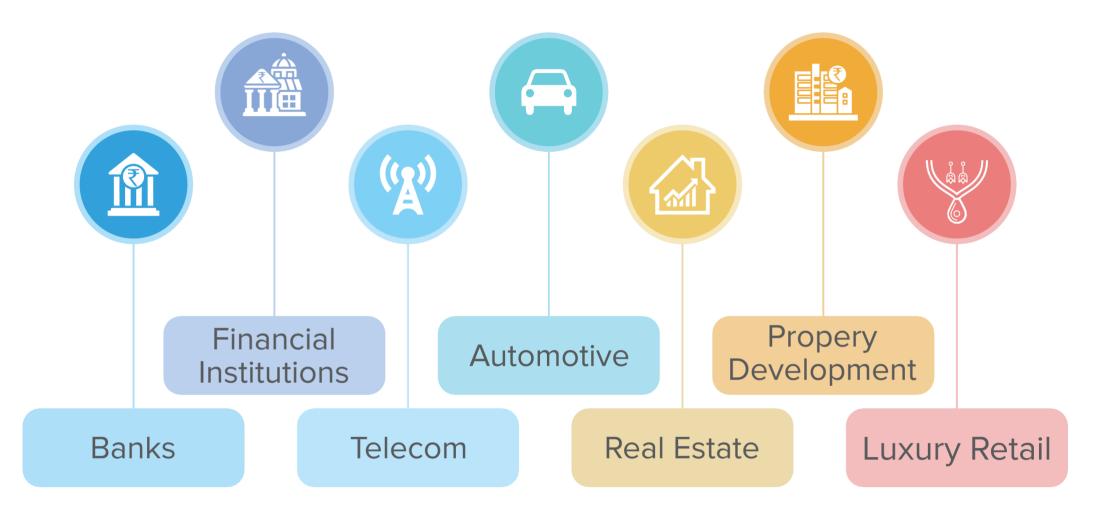
#### **VALUE PROPOSITION**

$\langle \! \langle \! \rangle \!$	Credible		Ethical & Reliable
	Efficient (over 80% rate of recovery )		Business acumen
H	Professional	*	Legitimate
	Highly experienced resources		Highest levels of Integrity & Commitment
	Fast Action	٢	Process-driven





#### **DOMAINS SERVICED**







#### REFERENCES

With due respect to our clients and their business, Catch Services Inc maintains the highest levels of integrity and confidentiality.

To uphold our values and also the relationships, we do not disclose the references, as this is classified information.

However, if necessary, with due approvals from our clients, we shall share references with potential clients to listen to our success stories from clients.







# Thank you

"Through legitimate debt recoveries, we ensure a sustainable business, while strengthening the relationships with your debtors"

#### **Catch Services Inc**

Old # 1, New#30, Tank Band Road,4th Main Brindavan Nagar, Opp. J.P Park Main Gate, Mathikere, Bengaluru - 560054 Karnataka, India.

🖄 xlnckiran11@gmail.com

catchservices@gmail.com

+91 98459 90161